

# The NAIS Demographic Center 2013 Local Area Reports

CBSA: Urban Honolulu, HI

Local Area Reports summarize key demographic changes for a specific geographic region, suggest strategic considerations for schools given these changes, and offer resources that can assist schools in dealing with an ever-changing marketplace.

The data presented in this report are obtained from the NAIS Detailed Trend Report & Analysis – 2013. For specific demographic reports for your geographic region, please visit the NAIS Demographic Center.

#### **Key Findings**

#### **School Age Population**

- 1. During 2010-2013, the number of households with children *Age 0 to 17 Years* grew from 108,131 to 108,983 (0.79 percent) in the CBSA of **Urban Honolulu**, **HI**. This number is expected to increase by 3.14 percent during the next five years, totaling 112,405 in 2018.
- 2. The School Age Population group is expected to increase in 2018. Compared to the 2010-2013 increase of 2.16 percent, the population of children Age 0 to 17 Years is projected to increase by 3.49 percent from 215,047 in 2013 to 222,542 in 2018.
- 3. By gender, the Female Population Age 0 to 17 Years group is expected to increase by 3.45 percent from 104,726 in 2013 to 108,340 in 2018, while the Male Population Age 0 to 17 Years group will increase by 3.52 percent from 110,321 in 2013 to 114,202 in 2018.

#### **Number of Children**

4. By age and gender, the Female Population Age 5 to 9 Years group is expected to increase by 3.97 percent from 28,865 in 2013 to 30,011 in 2018, and increase by 4.16 percent for boys in the same age group from 30,466 in 2013 to 31,734 in 2018. The numbers for all groups are shown in the table below.

	MALE SO	CHOOL AGE POPULATI	ON BY AGE	FEMALE SCHOOL AGE POPULATION BY AGE				
	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)		
Age 0 to 4 Years	33,011	35,750	8.30	30,236	31,494	4.16		
Age 5 to 9 Years	30,466	31,734	4.16	28,865	30,011	3.97		
Age 10 to 13 Years	23,405	24,081	2.89	22,539	23,531	4.40		
Age 14 to 17 Years	23,439	22,637	-3.42	23,086	23,304	0.94		

5. For 'Population in School', *Kindergarten* and *Grades 1 to 4* are expected to increase by 2.73 percent and 16.13 percent, respectively, between 2013 and 2018, while *Nursery or Preschool* is expected to decrease by -4.45 percent from 13,048 in 2013 to 12,467 in 2018. When broken down by gender, the number of girls and boys attending nursery or preschool will decrease -6.40 percent and decrease -2.67 percent, respectively, during the period 2013-2018. The numbers for all groups are shown in the table below.

	POPULATION IN SCHOOL			MALE	OPULATION IN S	CHOOL	FEMALE POPULATION IN SCHOOL			
	2013	2018	% Growth (2013-2018)	2013	2018	%Growth (2013-2018)	2013	2018	%Growth (2013-2018)	
Nursery or Preschool	13,048	12,467	-4.45	6,810	6,628	-2.67	6,238	5,839	-6.40	
Kindergarten	11,581	11,897	2.73	5,947	6,114	2.81	5,634	5,783	2.64	
Grades 1 to 4	48,600	56,440	16.13	24,956	29,007	16.23	23,644	27,433	16.03	
Grades 5 to 8	43,170	42,019	-2.67	21,992	21,252	-3.36	21,178	20,767	-1.94	
Grades 9 to 12	47,922	46,644	-2.67	24,143	22,984	-4.80	23,779	23,660	-0.50	

#### **Enrollment in Private Schools**

- 6. The population enrolled in private schools decreased by -0.06 percent during the years 2010-2013; and is expected to increase by 2.40 percent in 2018 from 39,419 in 2013 to 40,364 in 2018. While total public school enrollment increased 1.41 percent during the years 2010-2013, it will increase by 3.36 percent between 2013 and 2018.
- 7. During 2010-2013, male preprimary enrollment in private schools decreased by -7.05 percent and female preprimary enrollment by -9.48 percent. During 2013-2018, male preprimary enrollment in private schools is anticipated to decrease by -12.91 percent from 4,221 in 2013 to 3,676 in 2018; while female preprimary enrollment is expected to decrease by -16.22 percent from 3,866 in 2013 to 3,239 in 2018. Further, the anticipated changes in male and female enrollment rates for elementary and high school are 5.62 percent and 7.94 percent, respectively.

## Population by Race and Ethnicity

- 8. The African American population increased by 13.41 percent between 2010-2013; the population of Hispanics increased by 10.65 percent; the Asian population increased by 2.37 percent; the American Indian and Alaska Native population decreased by -11.73 percent. The Other Race population decreased by -2.54 percent; and the population of Two or More Races increased by 5.85 percent; and the White population decreased by -1.38 percent during the years 2010-2013.
- 9. While the White population represents 20.06 percent of the total population, it is expected to decrease from 195,988 in 2013 to 191,148 in 2018 (-2.47 percent). All other racial/ethnic groups are predicted to vary between 2013 and 2018, especially the Hispanic population, which will increase from 85,681 in 2013 to 102,987 in 2018 (20.20 percent).

### Numbers of Affluent Families

10. The number of families with school-age children and incomes of at least \$100,000 per year is predicted to change through 2018 as shown in the table below. In particular, Families with one or more children aged 0-4 and Income \$150,000 and \$199,999 is expected to increase from 3,081 in 2013 to 3,876 in 2018 (25.80 percent).

Ī		\$100	INCOME 0,000 TO \$12	24,999	\$125	INCOME 5,000 TO \$14	19,999	\$150	INCOME ,000 TO \$19	9,999	\$200	INCOME 0,000 TO \$34	19,999	\$350	INCOME 0,000 AND C	OVER
	ſ	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)
╓	Aged 0-4	4,182	5,094	21.81	3,091	5,069	63.99	3,081	3,876	25.80	1,849	3,447	86.43	1,376	2,461	78.85
IE	Aged 5-9	3,923	4,678	19.25	2,899	4,654	60.54	2,890	3,559	23.15	1,734	3,165	82.53	1,291	2,260	75.06
IE	Aged 10-13	3,038	3,607	18.73	2,245	3,589	59.87	2,238	2,745	22.65	1,343	2,441	81.76	1,000	1,743	74.30

#### Aged 14-17 3.077 3.480 13.10 2.274 3.463 52.29 2.266 2.648 16.86 1.360 2.355 73.16 1.013 1.682 66.04

11. The number of African American, Asian, American Indian and Alaska Native, Other Race, and Two or More Races households with incomes of at least \$100,000 per year will shift between 2013 and 2018, as shown in the table below. In particular, the Other Race Households with Income \$125,000 and \$149,999 are projected to increase by 70.73 percent, from 164 in 2013 to 280 in 2018.

	BL	ACK HOUSEHOL	LDS	AS	IAN HOUSEHOL	DS	AMERICAN	NDIAN AND ALA HOUSEHOLDS		OTHE	R RACE HOUSE	HOLDS	TWO OR M	ORE RACES HO	USEHOLDS
	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)	2013	2018	% Growth (2013-2018)
Income \$100,000 to \$124,999	869	1,124	29.34	17,771	25,994	46.27	126	193	53.17	358	358	0.00	5,981	7,088	1,879.89
Income \$125,000 to \$149,999	714	838	17.37	10,314	22,195	115.19	23	77	234.78	164	280	70.73	6,178	10,089	63.31
Income \$150,000 to \$199,999	523	585	11.85	8,712	9,038	3.74	77	95	23.38	272	163	-40.07	7,134	10,487	47.00
Income \$200,000 and Over	223	349	56.50	7,622	15,333	101.17	9	48	433.33	205	369	80.00	9,629	15,709	63.14

12. The number of Hispanic households with annual incomes of at least \$100,000 per year is also forecasted to change as shown in the table below. For example, Hispanic Households with Income \$200,000 and Over are projected to increase from 1,139 in 2013 to 1,348 in 2018 (18.35 percent).

		HISPANIC HOUSEHOLDS					
	2013	2018	% Growth (2013-2018)				
Income \$100,000 to \$124,999	2,363	2,794	18.24				
Income \$125,000 to \$149,999	1,760	2,022	14.89				
Income \$150,000 to \$199,999	1,738	1,950	12.20				
Income \$200,000 and Over	1,139	1,348	18.35				

13. The number of *Households by Home Value* also shifted between 2010 and 2013. In particular, the number of households with homes valued between \$250,000 and \$299,999 increased by 13.10 percent during this period. The number of households with homes valued between \$400,000 and \$499,999 is expected to decreased from 23,013 in 2013 to 21,965 in 2018 (-4.55 percent).

		HOUSEHOLDS BY HOME VALUE						
	2010	2013	2018	% Growth (2010-2013)	%Growth (2013-2018)			
Less than \$250,000	16,605	15,173	13,139	-8.62	-13.41			
\$250,000-\$299,999	9,138	10,335	12,897	13.10	24.79			
\$300,000-\$399,999	23,674	23,849	24,244	0.74	1.66			
\$400,000-\$499,999	23,666	23,013	21,965	-2.76	-4.55			
\$500,000-\$749,999	59,256	59,176	59,347	-0.14	0.29			
\$750,000-\$999,999	26,875	27,882	30,051	3.75	7.78			
More than \$1,000,000	15,173	14,561	13,560	-4.03	-6.87			

#### **Population with Higher Education**

14. The number of people older than 25 years of age who hold undergraduate degrees in the CBSA of **Urban Honolulu**, **HI** increased 2.66 percent, from 132,622 in 2010 to 136,154 in 2013. This number is expected to increase by 5.01 percent through 2018. For people older than 25 years of age who hold graduate degrees, their numbers increased from 70,100 in 2010 to 73,057 in 2013 (4.22 percent), and it is forecasted this population will increase an additional 8.13 percent by the year 2018.

#### Strategic Considerations for Schools

Given the findings of this report, independent schools in the CBSA of **Urban Honolulu**, **HI** need to consider what strategies they will implement now to ensure full classrooms in the years ahead. For example, this may mean further diversifying enrollment in terms of gender, ethnicity, and income. Some of the questions that schools should consider are:

#### **General Considerations**

- · Considering these demographic changes, on which areas does our school most need to focus?
- Have we benchmarked our school's admission statistics? How do they look in comparison to other schools in our community? Do we understand the strengths
  and weaknesses of our own numbers?
- How well do we know our market? Do we know who our competitors are (other independent schools, magnet schools, charter schools, Catholic schools, regular public schools, home schoolers, etc.)? How familiar are people in our community with our school mission and value proposition?
- If we have feeder schools, are we watching their changes in enrollment to understand how our school could be impacted?

#### Responding to School-Age Population Changes

- Does our school have a waiting list? Is the school working at maximum enrollment capacity already? What do our admission statistics look like (inquiries, applications, acceptances, enrollees)? Are there changes that need our attention?
- If our school is in high demand, what tuition policy should it follow?
- What are the demographic shifts in the geographic areas from which we recruit students? Are the statistics more favorable in surrounding areas from which we have not traditionally recruited students? What would it take to attract these populations?
- What percentage of all children would we need to attract to survive? Is that doable?
- · Have we considered merging with another school? Should we consider going coed (for single-sex schools)? How would this affect our mission?
- How many students attending public schools can afford our school? Can we lure them away from the public system? How would we make our case?
- What is the typical profile of families in our school? Do we know why they are enrolling their children in our school?
- Can we work with local businesses and the chamber of commerce to attract new families to the area?

## Responding to Racial/Ethnic Changes

- Given the shifts in demographics, what percentage of students of color should the school aim for? How do our diversity numbers compare to those of this geographic region?
- What are the key characteristics that parents of color are looking for in a school? Does our school offer these attributes? Do we highlight these characteristics in messages?
- What communication channels should the school use to reach out to the people of color in its community? Should the school include other languages in its communications with parents?
- Do we know why families of color who can afford our tuition are not enrolling their children in our school? Do we know where these families are located?

#### **Responding to Household Income Changes**

- Are middle-class families aware of all the options offered to pursue an education in our school (need-based financial aid, merit awards, tuition payment plans, and tuition loan programs)?
- Are our students' grandparents nearby? What percentage of students have their tuitions paid for by their grandparents? How can we involve grandparents in the
  life of the school?

#### **Financial Considerations**

- What financial planning do we need to do to ensure the school is financially stable during economic downturns?
- If our school is facing high demand, what financial planning do we need to ensure a sound use of the resources?
- Are building improvements needed?
- Can we afford to offer better salaries or benefits? What major investment projects are needed?
- What are the best/most profitable fund-raising activities? Is our school relying mainly on tuition as a source of revenue? Are there other opportunities for revenue enhancement (non-tuition options)?
- Who are our best donors? What is their profile? Since we are dealing with different generations, do we understand how to attract them? Are they more responsive to mail or online solicitations?

• What causes are our donors more inclined to support? How should the school keep them informed about the use of charitable funds?

## **Resources That Can Help**

- 1. Trends To stay abreast of changing trends, in addition to the NAIS Demographic Center, school administrators can check the following website: <a href="https://www.hermangroup.com">www.hermangroup.com</a>. Also, the NAIS Opinion Leaders' Survey (free to browse at <a href="https://www.nais.org">www.nais.org</a> or buy in bulk to share) identifies what demographic, social, economic, political, scientific, and technological trends opinion leaders in education, business, and the media believe will have the greatest impact on independent education in the future. This report also suggests actions that schools should consider now to successfully manage these important trends.
- 2. **Benchmarking** To gather data and conduct benchmark analysis, schools can participate in the StatsOnline\_ annual survey (<a href="www.nais.org/go/statsonline">www.nais.org/go/statsonline</a>). StatsOnline collects data on admissions, annual giving, financial aid, financial operations, salaries, schools, students, staff, and tuition. Available tools include:
  - √ Benchmarking tools to create custom groups and reports based upon any of the survey variables.
  - √ Financing Schools Calculator to project budgets based on various preferred and possible scenarios to see the impact on the "bottom line" of changes in some of the variables.
  - √ Executive Compensation Reports that you can provide to your board or compensation committee so they can either authorize or perform a comparative compensation study (of salary, other forms of compensation, and benefits) and create a documented "rebuttable presumption" of the reasonableness of the compensation (available only to heads and business managers).
- 3. Market Research The report, Marketing Independent Schools to Generation X and Minority Parents, provides information on the factors that are relevant to families of color and Generation X parents when selecting schools for their children. It also gives specific advice on which messages to consider when reaching out to particular groups of families. In addition, the NAIS Public Opinion Poll provides information on characteristics the American public associates with a quality education and their perceptions of independent schools. The members-only version of the report also includes implications and recommendations for ways schools can communicate with constituents about the value of independent education.
- 4. Advocacy and Marketing NAIS has created several resources to help you communicate with important constituents like prospective students and families, prospective teachers, the media, and policymakers. They can help you explain the value of independent education and of your school:
  - √ <u>Values Added: The Lifelong Returns of an Independent School Education</u>.
  - √ <u>Admission and Marketing Tools</u> (brochures, ad templates, video clips, etc).
  - √ Communications Handbook (Indpendent School Advocacy Initiative).
  - √ NAIS Parent Guide (information about admission and financial aid designed for parents www.nais.org/go/parents).
- Financial Sustainability NAIS believes that schools need to work toward financial sustainability by becoming more efficient and strategic financially to
  ensure long-term viability. As part of NAIS's Sustainability Initiative, we have assembled below articles, presentations, and reports on admission-marketing,
  development, leadership, communications, and finance topics, all related to financial sustainability.
  - √ Parents Views on Independent Schools under the Current Economic Situation.
  - √ Demography and the Economy
  - √ AdmissionQuest's podcast: Exploring School Sustainability Directions & Ideas with Patrick Bassett
  - √ Admission Trends, Families, and the School Search
  - √ Enrollment Dilemmas, Part I and Part II
  - √ Sticky Messages
  - √ Net Tuition Revenue Management: The Why, When, and How, Financially Sustainable Schools Leadership Series: No. 12
  - √ Enrollment and Marketing Considerations in a Tight Financial Market

<sup>[1]</sup> \_\_\_\_The 2006 NAIS Non-Tuition Survey presents alternative sources of revenue to tuitions, annual/capital giving, and investments that many schools have in place to achieve the balance between costs and income. <a href="http://www.nais.org/Series/Pages/Nais-2006-Non-Tuition-Revenue-Study.asox.">http://www.nais.org/Series/Pages/Nais-2006-Non-Tuition-Revenue-Study.asox.</a>

<sup>[2]</sup> \_\_StatsOnline is available to five key administrators at each participating school who are responsible for providing the statistical data each year. The five administrators include: head, business manager, director of admission, director of development, and director of financial aid.

# EASI NAIS Detailed Trend Report & Analysis - 2013

CBSA Name: Urban Honolulu, HI

CBSA Code: 46520
CBSA Type (1=Metro, 2=Micro): 1
State Name: Hawaii
Dominant Profile: Very Asian

				%	% Growth
				Growth	Forecast
Description		2013	2018	(2010-2013)	(2013-2018)
Total Population and Households Population		077 011	1 025 204	2.50	4.95
Households				2.34	5.61
Households with School Age Population	,	,	,		
Households with Children Age 0 to 17 Years	108,131	108,983	112,405	0.79	3.14
Percent of Households with Children Age 0 to 17 Years	34.76	34.24	33.44	-1.50	-2.34
School Age Population					
Population Age 0 to 17 Years			222,542	2.16	3.49
Population Age 0 to 4 Years Population Age 5 to 9 Years			67,244 61,745	3.24 2.62	6.32 4.07
Population Age 10 to 13 Years			47,612	2.02	3.63
Population Age 14 to 17 Years			45,941	0.05	-1.26
School Age Population by Gender					
Male Population Age 0 to 17 Years	107,967	110,321	114,202	2.18	3.52
Female Population Age 0 to 17 Years		104,726	108,340	2.14	3.45
Male School Age Population by Age					
Male Population Age 0 to 4 Years			35,750	4.56	8.30
Male Population Age 5 to 9 Years			31,734	2.70	4.16
Male Population Age 10 to 13 Years Male Population Age 14 to 17 Years			24,081 22,637	1.69 -1.16	2.89 -3.42
Female School Age Population by Age	23,713	23,433	22,037	-1.10	-3.42
Female Population Age 0 to 4 Years	29 690	30 236	31,494	1.84	4.16
Female Population Age 5 to 9 Years			30,011	2.53	3.97
Female Population Age 10 to 13 Years	21,901	22,539	23,531	2.91	4.40
Female Population Age 14 to 17 Years	22,790	23,086	23,304	1.30	0.94
Population in School					
Nursery or Preschool			12,467	-3.41	-4.45
Kindergarten			11,897	0.71	2.73
Grades 1 to 4 Grades 5 to 8			56,440 42,019	8.41 -1.62	16.13 -2.67
Grades 9 to 12			46,644	-1.02	-2.67
	,	,	,		
Population in School by Gender					
Male Enrolled in School	83,281	83,847	85,986	0.68	2.55
Female Enrolled in School	79,330	80,474	83,481	1.44	3.74
Male Population in School by Grade					
Male Nursery or Preschool	6,961	6,810	6,628	-2.17	-2.67
Male Kindergarten	5,900	5,947	6,114	0.80	2.81
Male Grades 1 to 4			29,007	8.49	16.23
Male Grades 5 to 8 Male Grades 9 to 12			21,252 22,984	-2.20 -3.16	-3.36 -4.80
Female Population in School by Grade	24,551	24,143	22,304	-5.10	-4.00
Female Population in School by Grade	6,547	6,238	5,839	-4.72	-6.40
Female Kindergarten			5,783	0.63	2.64
Female Grades 1 to 4			27,433	8.32	16.03
Female Grades 5 to 8	21,396	21,178	20,767	-1.02	-1.94
Female Grades 9 to 12	23,961	23,779	23,660	-0.76	-0.50
Population in School					
Education, Total Enrollment (Pop 3+)			169,467	1.05	3.13
Education, Not Enrolled in School (Pop 3+)	070,085	090,419	717,599	2.12	3.94
Population in Public vs Private School					
Education, Enrolled Private Schools (Pop 3+)	39,443	39,419	40,364	-0.06	2.40
Education, Enrolled Private Preprimary (Pop 3+)			6,915	-8.23	-14.49
Education, Enrolled Private Elementary or High School (Pop 3+)		31,332	33,449	2.29	6.76
Education, Enrolled Public Schools (Pop 3+)	123,168	124,902	129,103	1.41	3.36

Education, Enrolled Public Preprimary (Pop 3+)	4,696	4,961	5,552	5.64	11.91
Education, Enrolled Public Elementary or High School (Pop 3+)			123,551	1.24	3.01
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Population in Public vs Private School by Gender					
Male Population in Public vs Private School					
Male Education, Enrolled Private Schools (Pop 3+)	20,215	20,155	20,505	-0.30	1.74
Male Education, Enrolled Private Preprimary (Pop 3+)	4,541	4,221	3,676	-7.05	-12.91
Male Education, Enrolled Private Elementary or High School (Pop 3+)	15,674	15,934	16,829	1.66	5.62
Male Education, Enrolled Public Schools (Pop 3+)	63,066	63,693	65,480	0.99	2.81
Male Education, Enrolled Public Preprimary (Pop 3+)	2,420	2,589	2,952	6.98	14.02
Male Education, Enrolled Public Elementary or High School (Pop 3+)		61,103	62,529	0.75	2.33
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Female Population in Public vs Private School					
Female Education, Enrolled Private Schools (Pop 3+)	19,228	19,264	19,859	0.19	3.09
Female Education, Enrolled Private Preprimary (Pop 3+)	4,271	3,866	3,239	-9.48	-16.22
Female Education, Enrolled Private Elementary or High School (Pop 3+)	14,957	15,398	16,620	2.95	7.94
Female Education, Enrolled Public Schools (Pop 3+)	60,102	61,209	63,623	1.84	3.94
Female Education, Enrolled Public Preprimary (Pop 3+)	2,276	2,372	2,600	4.22	9.61
Female Education, Enrolled Public Elementary or High School (Pop 3+)	57,826	58,838	61,022	1.75	3.71
Population by Race					
•	100 722	105 000	101 140	1 20	-2.47
White Population, Alone			191,148	-1.38	
Black Population, Alone			27,505	13.41	25.95
Asian Population, Alone	509,288	521,336	544,865	2.37	4.51
American Indian and Alaska Native Population, Alone	2,438	2,152	1,696	-11.73	-21.19
Other Race Population, Alone	10,457	10,191	9,645	-2.54	-5.36
Two or More Races Population	213,036	225,506	250,535	5.85	11.10
Population by Ethnicity					
Hispanic Population	77.433	85.681	102,987	10.65	20.20
White Non-Hispanic Population			168,452	-2.65	-4.76
Write Non-riispanic ropulation	101,004	170,072	100,432	-2.03	-4.70
Population by Race As Percent of Total Population					
Percent of White Population, Alone	20.85	20.06	18.64	-3.79	-7.08
Percent of Black Population, Alone	2.02	2.24	2.68	10.89	19.64
Percent of Asian Population, Alone	53.43	53.36	53.14	-0.13	-0.41
Percent of American Indian and Alaska Native Population, Alone	0.26	0.22	0.17	-15.38	-22.73
Percent of Other Race Population, Alone	1.10	1.04	0.94	-5.45	-9.62
Percent of Two or More Races Population, Alone	22.35	23.08	24.43	3.27	5.85
Population by Ethnicity As Persont of Total Population					
Population by Ethnicity As Percent of Total Population					
Percent of Hispanic Population	8.12	8.77	10.04	8.00	14.48
Percent of White Non-Hispanic Population	19.06	18.10	16.43	-5.04	-9.23
Educational Attainment					
Education Attainment, Bachelor's Degree (Pop 25+)	132,622	136,154	142,982	2.66	5.01
Education Attainment, Master's Degree (Pop 25+)	45,705	48,601	54,491	6.34	12.12
Education Attainment, Professional Degree (Pop 25+)	15,737	15,418	14,699	-2.03	-4.66
Education Attainment, Doctorate Degree (Pop 25+)	8,658	9,038	9,805	4.39	8.49
Household Income					
Household Income, Median (\$)			97,009	10.57	32.36
Household Income, Average (\$)	86,012	94,003	121,052	9.29	28.77
Households by Income					
Households with Income Less than \$25,000	52,402	47,860	35,871	-8.67	-25.05
Households with Income \$25,000 to \$49,999	65,022	59,519	44,570	-8.46	-25.12
Households with Income \$50,000 to \$74,999	58.473	55,580	47,138	-4.95	-15.19
Households with Income \$75,000 to \$99,999			46,018	-0.65	-1.58
Households with Income \$100,000 to \$124,999			44,963	6.82	28.33
Households with Income \$125,000 to \$149,999					71.06
			42,185	30.60	
Households with Income \$150,000 to \$199,999			30,389	20.28	27.41
Households with Income \$200,000 and Over	16,574	25,066	45,050	51.24	79.73
Families by Age of Children and Income					
Families with one or more children aged 0-4 and Income \$100,000 to \$124,999	3,997	4,182	5,094	4.63	21.81
Families with one or more children aged 5-9 and Income \$100,000 to \$124,999	3,772	3,923	4,678	4.00	19.25
Families with one or more children aged 10-13 and Income \$100,000 to \$124,999	2,931	3,038	3,607	3.65	18.73
Families with one or more children aged 14-17 and Income \$100,000 to \$124,999	3,034	3,077	3,480	1.42	13.10
Families with one or more children aged 0-4 and Income \$125,000 to \$149,999	2,418	3,091	5,069	27.83	63.99
Families with one or more children aged 5-9 and Income \$125,000 to \$149,999	2,282	2,899	4,654	27.04	60.54
Families with one or more children aged 10-13 and Income \$125,000 to \$149,999	1,773	2,245	3,589	26.62	
					59.87
Families with one or more children aged 14-17 and Income \$125,000 to \$149,999	1,835	2,274	3,463	23.92	52.29
Families with one or more children aged 0-4 and Income \$150,000 to \$199,999	2,607	3,081	3,876	18.18	25.80
Families with one or more children aged 5-9 and Income \$150,000 to \$199,999	2,460	2,890	3,559	17.48	23.15

Families with one or more children aged 10-13 and Income \$150,000 to \$199,999	1,911	2,238	2,745	17.11	22.65
Families with one or more children aged 14-17 and Income \$150,000 to \$199,999	1,979	2,266	2,648	14.50	16.86
Families with one or more children aged 0-4 and Income \$200,000 to \$349,999	1,205	1,849	3,447	53.44	86.43
Families with one or more children aged 5-9 and Income \$200,000 to \$349,999	1,137	1,734	3,165	52.51	82.53
Families with one or more children aged 10-13 and Income \$200,000 to \$349,999	883	1,343	2,441	52.10	81.76
Families with one or more children aged 14-17 and Income \$200,000 to \$349,999	915	1,360	2,355	48.63	73.16
Families with one or more children aged 0-4 and Income \$350,000 and over	922	1,376	2,461	49.24	78.85
Families with one or more children aged 5-9 and Income \$350,000 and over	870	1,291	2,260	48.39	75.06
Families with one or more children aged 10-13 and Income \$350,000 and over	676	1,000	1,743	47.93	74.30
Families with one or more children aged 14-17 and Income \$350,000 and over	700	1,013	1,682	44.71	66.04
Households by Home Value					
Housing, Owner Households Valued Less than \$250,000	16,605	15,173	13,139	-8.62	-13.41
Housing, Owner Households Valued \$250,000-\$299,999	9,138	10,335	12,897	13.10	24.79
Housing, Owner Households Valued \$300,000-\$399,999	23,674	23,849	24,244	0.74	1.66
Housing, Owner Households Valued \$400,000-\$499,999	23,666	23,013	21,965	-2.76	-4.55
Housing, Owner Households Valued \$500,000-\$749,999	59,256	59,176	59,347	-0.14	0.29
Housing, Owner Households Valued \$750,000-\$999,999	26,875	27,882	30,051	3.75	7.78
Housing, Owner Households Valued More than \$1,000,000	15,173	14,561	13,560	-4.03	-6.87
Households by Length of Residence					
Length of Residence Less than 2 Years	42,935	49,289	62,331	14.80	26.46
Length of Residence 3 to 5 Years	64,402	73,933	93,496	14.80	26.46
Length of Residence 6 to 10 Years	94,391	90,538	85,057	-4.08	-6.05
Length of Residence More than 10 Years	109,319	104,573	95,301	-4.34	-8.87
Households by Race and Income					
White Households by Income					
White Households with Income Less than \$25,000	10,537	10,241	7,710	-2.81	-24.71
White Households with Income \$25,000 to \$49,999	15,229	14,682	9,900	-3.59	-32.57
White Households with Income \$50,000 to \$74,999	15,305	14,758	11,446	-3.57	-22.44
White Households with Income \$75,000 to \$99,999	13,093	12,739	11,062	-2.70	-13.16
White Households with Income \$100,000 to \$124,999	10,081	9,932	10,206	-1.48	2.76
White Households with Income \$125,000 to \$149,999	7,269	7,268	8,706	-0.01	19.79
White Households with Income \$150,000 to \$199,999	6,977	7,133	10,021	2.24	40.49
White Households with Income \$200,000 and Over	7,053	7,378	13,242	4.61	79.48
Black Households by Income					
Black Households with Income Less than \$25,000	666	634	650	-4.80	2.52
Black Households with Income \$25,000 to \$49,999	1,809	1,485	1,256	-17.91	-15.42
Black Households with Income \$50,000 to \$74,999	1,653	1,599	1,739	-3.27	8.76
Black Households with Income \$75,000 to \$99,999	1,300	1,349	1,195	3.77	-11.42
Black Households with Income \$100,000 to \$124,999	945	869	1,124	-8.04	29.34
Black Households with Income \$125,000 to \$149,999	455	714	838	56.92	17.37
Black Households with Income \$150,000 to \$199,999	333	523	585	57.06	11.85
Black Households with Income \$200,000 and Over	100	223	349	123.00	56.50
Asian Households by Income					
Asian Households with Income Less than \$25,000	34,315	30,995	22,297	-9.68	-28.06
Asian Households with Income \$25,000 to \$49,999	39,861	36,655	28,008	-8.04	-23.59
Asian Households with Income \$50,000 to \$74,999	33,286	31,831	27,722	-4.37	-12.91
Asian Households with Income \$75,000 to \$99,999	25,003	25,506	26,813	2.01	5.12
Asian Households with Income \$100,000 to \$124,999	14,983	17,771	25,994	18.61	46.27
Asian Households with Income \$125,000 to \$149,999	6,353	10,314	22,195	62.35	115.19
Asian Households with Income \$150,000 to \$199,999	7,887	8,712	9,038	10.46	3.74
Asian Households with Income \$200,000 and Over	4,315	7,622	15,333	76.64	101.17
American Indian and Alaska Native Households					
American Indian and Alaska Native Households with Income Less than \$25,000	77	72	46	-6.49	-36.11
American Indian and Alaska Native Households with Income \$25,000 to \$49,999	84	70	31	-16.67	-55.71
American Indian and Alaska Native Households with Income \$50,000 to \$74,999	221	215	56	-2.71	-73.95
American Indian and Alaska Native Households with Income \$75,000 to \$99,999	292	285	127	-2.40	-55.44
American Indian and Alaska Native Households with Income \$100,000 to \$124,999	138	126	193	-8.70	53.17
American Indian and Alaska Native Households with Income \$125,000 to \$149,999	58	23	77	-60.34	234.78
American Indian and Alaska Native Households with Income \$150,000 to \$199,999	25	77	95	208.00	23.38
American Indian and Alaska Native Households with Income \$200,000 and Over	7	9	48	28.57	433.33
Other Beauty and All III					
Other Race Households by Income					
Other Race Households with Income Less than \$25,000	476	426	265	-10.50	-37.79
Other Race Households with Income \$25,000 to \$49,999	700	611	367	-12.71	-39.93
Other Race Households with Income \$50,000 to \$74,999	693	633	402	-8.66	-36.49
Other Race Households with Income \$75,000 to \$99,999	594	559	462	-5.89	-17.35
Other Bass Hannahalds with the second one of the second		250			0.00
Other Race Households with Income \$100,000 to \$124,999 Other Race Households with Income \$125,000 to \$149,999	363 145	358 164	358 280	-1.38 13.10	0.00 70.73

Other Race Households with Income \$150,000 to \$199,999	329	272	163	-17.33	-40.07
Other Race Households with Income \$200,000 and Over	160	205	369	28.13	80.00
Two or More Races Households by Income					
Two or More Races Households with Income Less than \$25,000	6,331	5,492	4,903	-13.25	-10.72
Two or More Races Households with Income \$25,000 to \$49,999	7,339	6,016	5,008	-18.03	-16.76
Two or More Races Households with Income \$50,000 to \$74,999	7,315	6,544	5,773	-10.54	-11.78
Two or More Races Households with Income \$75,000 to \$99,999	6,782	6,320	6,359	-6.81	0.62
Two or More Races Households with Income \$100,000 to \$124,999	6,290	5,981	7,088	-4.91	18.51
Two or More Races Households with Income \$125,000 to \$149,999	4,603	6,178	10,089	34.22	63.31
Two or More Races Households with Income \$150,000 to \$199,999	4,278	7,134	10,487	66.76	47.00
Two or More Races Households with Income \$200,000 and Over	4,939	9,629	15,709	94.96	63.14
Households by Ethnicity and Income					
Hispanic Households by Income					
Hispanic Households with Income Less than \$25,000	3,528	3,168	3,870	-10.20	22.16
Hispanic Households with Income \$25,000 to \$49,999	4,607	3,934	4,915	-14.61	24.94
Hispanic Households with Income \$50,000 to \$74,999	3,627	3,752	4,675	3.45	24.60
Hispanic Households with Income \$75,000 to \$99,999	2,711	3,037	3,571	12.03	17.58
Hispanic Households with Income \$100,000 to \$124,999	1,859	2,363	2,794	27.11	18.24
Hispanic Households with Income \$125,000 to \$149,999	1,269	1,760	2,022	38.69	14.89
Hispanic Households with Income \$150,000 to \$199,999	773	1,738	1,950	124.84	12.20
Hispanic Households with Income \$200,000 and Over	509	1,139	1,348	123.77	18.35
White Non-Hispanic Households by Income					
White Non-Hispanic Households with Income Less than \$25,000	9,719	9,099	6,532	-6.38	-28.21
White Non-Hispanic Households with Income \$25,000 to \$49,999	14,206	13,131	8,383	-7.57	-36.16
White Non-Hispanic Households with Income \$50,000 to \$74,999	14,561	13,557	9,838	-6.90	-27.43
White Non-Hispanic Households with Income \$75,000 to \$99,999	12,320	11,587	9,626	-5.95	-16.92
White Non-Hispanic Households with Income \$100,000 to \$124,999	9,378	8,982	8,775	-4.22	-2.30
White Non-Hispanic Households with Income \$125,000 to \$149,999	6,730	6,533	7,482	-2.93	14.53
White Non-Hispanic Households with Income \$150,000 to \$199,999	6,456	6,405	8,489	-0.79	32.54
White Non-Hispanic Households with Income \$200,000 and Over	6,490	6,655	11,244	2.54	68.96

#### Footnotes:

Beginning in the year 2000, the US Census changed the way it collected race data allowing respondents to report as many race categories as were necessary to identify themselves. Also, note that the federal government considers race and Hispanic origin to be two separate and distinct concepts. Peoples of Hispanic origin can be of any race.

The Median Household Income is the midpoint income in a ranking from low to high. Average Household Income is the sum of all incomes divided by the number of households.

Education Total Enrollment refers to the total population age 3 and above enrolled in school in this geography. Education Not Enrolled in School refers to the total population age 3 and above not enrolled in school in this geography.

Easy Analytic Software, Inc. (EASI) is the source of all updated estimates. All other data are derived from the US Census and other official government sources. Consumer Expenditure data are derived from the Bureau of Labor Statistics.

All estimates are as of 1/1/2013 unless otherwise stated.

National Association of Independent Schools 1129 20th St. N.W., Suite 800, Washington, DC 20036-3425 phone: (202) 973-9700 email: DemoCenterHelp@nais.org

# **EASI Dominant Profiles**

A dominant profile is a variable which attempts to define what is most unique about a given area. Within its demographic system, EASI has identified 39 profiles. The profile appearing at the top of the report is the dominant one for that geographic region. In some reports the profile nickname is all that is reported. Below is a listing of nicknames and their full description:

Name	Characteristic
Above Average Education	Education Attainment, Graduate Degree (Population Aged 25+)
Apartments (20 or more units)	Housing, Occupied Structure with 20-49 Units
In the Armed Forces	Employment, Armed Forces Male (Population Aged 16+)
Very Asian	Population, Speaks Asian or Pacific Island Language (Population Aged 5+)
Below Average Education	Education Attainment, < High School (Population Aged 25+)
Blue Collar Employment	Employment, Blue Collar (Population Aged 16+)
Born in America	Population, Citizenship - Native
Expensive Homes	Housing, Owner Households Valued More than \$1,000,000
House for Sale	Housing, Vacant Units For Sale
Large Families	Families, 5 Person
Lots of Cars	Households with 4+ Vehicles
Median Age	Population, Median Age
Median Income	Household Income, Median (\$)
New Homes	Housing, Built 1999 or Later
No Cars	Households with No Vehicles
Not in Labor Force	Employment, Not in the Labor Force Male (Population Aged 16+)
Long Time Residents	Housing, Year Moved in 1969 or Earlier
Few Teens	Population Aged 12 to 17 Years
Old Homes	Housing, Built 1939 or Earlier
Pre-School	Population Aged 0 to 5 Years
Recent Movers	Housing, Year Moved in 1999 or Later
Available Renting Units	Housing, Vacant Units For Rent
Retired	Population Aged 65 to 74 Years
Very Rich Asians	Asian Household Income, High Income Average (\$)
Very Rich Blacks	Black Household Income, High Income Average (\$)
Very Rich Families	Family Income, High Income Average (\$)
Very Rich Hispanics	Hispanic Household Income, High Income Average (\$)
Very Rich Non Families	Non-Family Income, High Income Average (\$)
Old and Rich Households	Household Head Aged 75+ and Income \$200K+
Very Rich Whites	White Household Income, High Income Average (\$)
Young and Rich Households	Household Head Aged <25 and Income \$200K+
Service Employment	Occupation, Service (Population Aged 16+)
Very Spanish	Population, Speaks Spanish (Population Aged 5+)
Subway or Bus to Work	Employment, Public Transportation to Work (Employees Aged 16+)
Trailer Park City	Housing, Occupied Structure Trailer
Unattached	Population, Males Never Married (Population Aged 15+)
Unemployed	Employment, Unemployed Males (Population Aged 16+)
Very Rich Households	Household Income, High Income Average (\$)
Work at Home	Employment, Work at Home (Employees Aged 16+)